



1/27/2016

Sales, Security Equipment

Delta is seeking an outstanding salesperson to promote and sell our high security “counter terrorist” vehicle barricade systems. Respond to customer needs by providing them with product information, quotations, recommendations, proposals and advice. Provide quotations based upon drawings and specifications. National and international travel opportunities. Our clients range from Fortune 500 companies, to US Government and foreign governments. Interface with security managers, architects, engineers, facility managers and construction managers.

Qualifications: Technical sales experience and degree in any of the following areas: engineering; architecture; construction, business or science desirable. With excellent written, verbal and interpersonal skills. A background in physical security and access control is helpful but not essential. Five or more years of successful sales or business experience. Excellent command of the English language. Strong computer skills.

Characteristics: Must be able and willing to use personal initiatives to achieve expectations and success.

Base Location: Palmdale, CA

USA Citizenship

**Equal Employment Opportunity m/f/v/d
US Veterans Welcome**

Delta Scientific Corp.

Delta is the worlds leading supplier of counter terrorist vehicle barricade systems used to prevent truck bomb attacks. These are crash rated hydraulic or electromechanical gates, barricades, portable crash beams and ramps. See

www.deltascientific.com Headquarters: 40355 Delta Lane, Palmdale, CA 93551

Salary

Career Level Required	Experienced (Non-Manager)
Experience Required	5 Years
Education Required	Bachelor's Degree